## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 10, 2015

## **PROFIRE ENERGY, INC.**

(Exact name of registrant as specified in its charter)

<u>Nevada</u> (State or other jurisdiction of incorporation) <u>001-36378</u> (Commission File Number) <u>20-0019425</u> (IRS Employer Identification No.)

<u>321 South 1250 West, Suite 1, Lindon, Utah</u> (Address of principal executive offices)

<u>84042</u>

(Zip code)

(801) 796-5127

(Registrant's telephone number, including area code)

<u>N/A</u>

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item Results of Operations and Financial Condition 2.02.

On August 10, 2015 Profire Energy, Inc. (the "Company") issued a press release reporting financial results for the fiscal quarter ended June 30, 2015. A copy of the press release is attached to this Current Report as exhibit 99.1 and is incorporated herein solely for the purposes of this Item 2.02 disclosure.

The information in this Current Report, including the exhibits attached hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of such section. The information in this Current Report, including the exhibit, shall not be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any incorporation by reference language in any such filing.

# Item Financial Statements and Exhibits 9.01.

 (d) Exhibits

 Exhibit Number
 Description

 99.1
 Press Release Announcing Financial Results

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PROFIRE ENERGY, INC.

Date: August 10, 2015

By: <u>/s/ Brenton W. Hatch</u> Brenton W. Hatch Chief Executive Officer



#### Profire Energy Reports Financial Results for Fiscal First Quarter 2016

Company Realizes Quarterly Net Increase in Cash of \$3.1 million amid Difficult Industry Conditions and Reduced Revenues; Fiscal 2016 Guidance Reaffirmed

**LINDON, Utah, August 10, 2015** - Profire Energy, Inc. (NASDAQ: PFIE), a technology company which creates, installs and services burner and chemical management solutions in the oil and gas industry, today reported financial results for its fiscal first quarter of 2016 ended June 30, 2015. A conference call will be held on Monday, August 10, 2015 at 5:00 p.m. EDT to discuss the results.

#### Fiscal Q1 2016 Highlights

- · Cash at period-end totaled \$17.2 million
- · Net cash provided from operating activities during the period totaled \$2.9 million
- Significant cost reductions completed during the period; Operating Expenses reduced to \$3.9 million for the quarter, a reduction of over \$700,000 from Q4 FY2015
- · Expansive search for new Chief Financial Officer undertaken, nearing completion

#### Fiscal Q1 2016 Financial Results

Total revenues for the quarter of \$6.9 million reflected a decrease of 48%, compared to the comparable period last year. This decrease was principally attributable to the reduced purchasing from companies in the oil and gas industry stemming from budget constraints derived from a drastic decline in the underlying commodity prices year over year. Though the Company expects the difficult industry environment to continue for some time, it is focusing resources in geographic areas that we believe will produce the highest level of total revenues and return on investment, while also focusing on initiatives that might help reduce its long-term exposure to the industry's volatility.

Gross profit percentage during the three months ended June 30, 2015 decreased from 57% to 48% compared to the comparable period ended June 30, 2014.

The Company's total operating expenses during the three months ended June 30, 2015 decreased \$217,626, or 5%, compared to the comparable period ended June 30, 2014. As a percentage of total revenues, total operating expenses during the three months ended June 30, 2015 increased from 31% to 56%, compared to the comparable period ended June 30, 2014.

Net loss was (458,813) or (0.01) per diluted share, compared to net income of 2.2 million or 0.05 per diluted share in the same prior year period. The quarter represents a rare loss in the Company's seven-year history as a public entity.

Cash and cash equivalents totaled \$17.2 million at June 30, 2015, as compared to \$14.1 million at March 31, 2015. The Company continues to operate debt-free.

#### **Management Commentary**

"Certainly, the industry is having a tough time right now, and many companies are undergoing difficult transitions," said Brenton Hatch, President and CEO of Profire Energy. "We anticipate a relatively difficult fiscal year, as we've noted previously, but are absolutely confident in our ability to navigate the challenges that lie ahead, and are assured we have the internal talent and resources to do so. We believe we are well-positioned to weather the storm, and are focused on becoming a more robust and efficient organization during this challenging time."

"We continue to operate without debt, which—coupled with our significant cash reserves of over \$17 million—affords us significant staying power amid the current industry turbulence," said Nathan McBride, VP Finance & Strategy of Profire Energy. "We have acted quickly as a management team to dramatically reduce operating costs, while giving great consideration to our long-term strategic goals, and ensuring we don't significantly impair our strategic position as a company. We feel that we have done both very effectively."

#### Fiscal 2016 Guidance

The Company reaffirmed its Fiscal 2016 guidance. For fiscal 2016, total revenues are expected between \$25.0-30.0 million with net income of \$(1.0)-2.0 million. We expect a stronger performance in the second half of Fiscal 2016 resulting from an anticipated improvement in the business outlook and the company's sales and marketing capability.

Profire management will host a conference call later today to discuss these financial results. Please call the conference telephone number at least five minutes prior to the start time. An operator will register your name and organization.

Date: Monday August 10, 2015 Time: 5:00 p.m. EDT (3:00 p.m. MDT) Toll-free dial-in number: 1-855-327-6837 International dial-in number: 1-778-327-3988

The conference call will be webcast live and available for replay via this link: <u>http://public.viavid.com/index.php?id=115550</u>. The webcast replay will be available for one year. Please call the conference telephone number five minutes prior to the start time. An operator will register your name and organization. If you have any difficulty connecting to the conference call, please contact Tanner Lamb at 1-801-796-5127.

A replay of the call will be available after 8:00 p.m. EDT on the same day through August 17, 2015.

Toll-free replay number: 1-877-870-5176 International replay number: 1-858-384-5517 Replay ID: 115550

#### About Profire Energy, Inc.

Profire Energy assists energy production companies in the safe and efficient production and transportation of oil and natural gas. As energy companies seek greater safety for their employees, compliance with more stringent regulatory standards, and enhanced margins with their energy production processes, Profire Energy's burner management systems are increasingly becoming part of their solution. Profire Energy has offices in Lindon, Utah; Houston, Texas; Victoria, Texas; Oklahoma City, Oklahoma; Tioga, Pennsylvania; Greeley, Colorado; and Edmonton, Alberta, Canada. For additional information, visit <u>www.profireenergy.com</u>.

<u>Cautionary Note Regarding Forward-Looking Statements.</u> Statements made in this release that are not historical are forward-looking statements. This release contains forward-looking statements, including, but not limited to,; the Company's long-term outlook and market opportunity of the Company; the Company being well positioned to manage through the industry difficulties; the Company's intention to hire a new CFO; the Company's positioning relative to industry peers and the ability to capitalize of opportunities the market present; the Company cost reductions and process improvements creating operational leverage in future periods; the Company's expectation that it will return to profitability; the Company's financial expectations, including revenue and net income, for fiscal year 2016; and the company's sales performance in the upcoming fiscal year. Forward-looking statements are not guarantees of future results or performance and involve risks, assumptions and uncertainties that could cause actual events or results to differ materially from the events or results described in, or anticipated by, the forward-looking statements. Factors that could materially affect such forward-looking statements include certain economic, business, public market and regulatory risks and factors identified in the company's periodic reports filed with the Securities Exchange Commission. All forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. All forward-looking statements are made only as of the date of this release and the Company assumes no obligation to update forward-looking statements to reflect subsequent events or circumstances, except as required by law. Readers should not place undue reliance on these forward-looking statements.

**Contact: Profire Energy, Inc.** Nathan McBride, VP Strategy & Finance (801) 796-5127

**Profire Energy, Inc.** Tanner Lamb, Investor Relations (801)796-5127

#### PART I. FINANCIAL INFORMATION Item 1 Financial Information

#### **PROFIRE ENERGY, INC. AND SUBSIDIARIES**

Condensed Consolidated Balance Sheets

#### ASSETS

	June 30, 2015 (Unaudited)		March 31, 2015	
CURRENT ASSETS	(	endudited)		
Cash and cash equivalents	\$	17,186,238	\$	14,144,796
Accounts receivable, net		7,003,089		9,462,378
Inventories		11,071,036		11,766,535
Income tax receivable		144,402		-
Prepaid expenses & other current assets		131,503		112,741
Total Current Assets		35,536,268		35,486,450
LONG-TERM ASSETS				
Deferred tax asset		535,126		501,921
PROPERTY AND EQUIPMENT, net		9,092,880		9,275,965
OTHER ASSETS				
Goodwill		997,701		997,701
Intangible assets, net		577,866		594,019
Total Other Assets		1,575,567		1,591,720
TOTAL ASSETS	\$	46,739,841	\$	46,856,056
LIABILITIES AND STOCKHOLDERS' EQUITY				
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CURRENT LIABILITIES				
Accounts payable	\$	604,730	\$	1,040,530
Accrued liabilities		594,531		332,229
Income taxes payable		355,894		347,486
Total Current Liabilities		1,555,155		1,720,245
LONG-TERM LIABILITIES				
Deferred income tax liability		641,789		631,353
TOTAL LIABILITIES		2,196,944		2,351,598
		2,190,911		2,331,370
STOCKHOLDERS' EQUITY				
Preferred shares: \$0.001 par value, 10,000,000 shares authorized: no shares issued and outstanding		-		-
Common shares: \$0.001 par value, 100,000,000 shares authorized: 53,226,720 and 53,199,136				
shares issued and outstanding as of June 30, 2015 and March 31, 2015, respectively		53,227		53,199
Additional paid-in capital		25,688,904		25,525,052
Accumulated other comprehensive income (loss)		(1,555,609)		(1,888,981)
Retained earnings	_	20,356,375		20,815,188
Total Stockholders' Equity		44,542,897		44,504,458
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	46,739,841	\$	46,856,056

These financial statements should be read in conjunction with forms 10-Q and 10-K and accompanying footnotes.

PROFIRE ENERGY, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Operations and Other Comprehensive Income (Unaudited)

	For	For the Three Months Ended June 30,		
		2015	2014	
REVENUES	¢	6 011 070	<b>•</b> 10.016.510	
Sales of goods, net Sales of services, net	\$	6,211,970 665,273	\$ 12,316,512 828,322	
Total Revenues		6,877,243	13,144,834	
Total Revenues	<u> </u>	0,077,245	13,144,654	
COST OF SALES				
Cost of goods sold-product		2,967,918	5,067,627	
Cost of goods sold-services		595,538	640,107	
Total Cost of Goods Sold		3,563,456	5,707,734	
GROSS PROFIT	_	3,313,787	7,437,100	
OPERATING EXPENSES		1 070 405	2 400 0 00	
General and administrative expenses		1,978,485 304,489	2,409,069	
Research and development Payroll expenses		1,462,655	271,227 1,265,699	
Depreciation and amortization expense		107,455	1,205,099	
Depression and anotazation expense		107,100	121,710	
Total Operating Expenses		3,853,084	4,070,710	
INCOME (LOSS) FROM OPERATIONS		(539,297)	3,366,390	
OTHER INCOME (EXPENSE)				
Interest expense		-	-	
Gain on disposal of fixed assets		18,637	-	
Other (expense) income Interest income		(108,990) 21,123	3,121 237	
		21,125	237	
Total Other Income (Expense)		(69,230)	3,358	
NET INCOME (LOSS) BEFORE INCOME TAXES		(608,527)	3,369,748	
INCOME TAX EXPENSE (BENEFIT)		(149,714)	1,149,042	
NET INCOME (LOSS)	\$	(458,813)	\$ 2,220,706	
	φ	(100,010)	<i> </i>	
FOREIGN CURRENCY TRANSLATION GAIN (LOSS)	<u>\$</u>	333,372	\$ 296,436	
TOTAL COMPREHENSIVE INCOME (LOSS)	\$	(125,441)	\$ 2,517,142	
BASIC EARNINGS (LOSS) PER SHARE	\$	(0.01)	\$ 0.05	
FULLY DILUTED EARNINGS (LOSS) PER SHARE	\$	(0.01)	\$ 0.05	
BASIC WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING		53,214,594	47,922,059	
FULLY DILUTED WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING		53,214,594	48,579,418	

These financial statements should be read in conjunction with forms 10-Q and 10-K and accompanying footnotes.

# **PROFIRE ENERGY, INC. AND SUBSIDIARIES** Condensed Consolidated Statements of Cash Flows

(Unaudited)

(Unaudited)	For the Three Months Ended June 30,			
	2015	2014		
OPERATING ACTIVITIES Net Income	\$ (458,813)	\$ 2,220,706		
Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and amortization expense	225,945	182,392		
Gain on disposal of fixed assets	(18,637)	182,392		
Bad debt expense	24,906			
Stock options issued for services	187,406	351,364		
Changes in operating assets and liabilities:	,			
Changes in accounts receivable	2,482,059	(3,071,142)		
Changes in income tax receivable	(144,402)	-		
Changes in inventories	786,325	(187,668)		
Changes in prepaid expenses	(18,728)	(23,461)		
Changes in deferred tax asset	(33,205)	(79,208)		
Changes in accounts payable and accrued liabilities	(181,741)	428,360		
Changes in income taxes payable	15,390	1,246,558		
Net Cash Provided by Operating Activities	2,866,505	1,067,901		
INVESTING ACTIVITIES				
Proceeds from disposal of equipment	52,500	-		
Purchase of fixed assets	(12,285)	(1,147,274)		
Net Cash Provided by (Used in) Investing Activities	40,215	(1,147,274)		
FINANCING ACTIVITIES				
Value of equity awards surrendered by employees for tax liability	(23,526)			
Stock issued in exercise of stock options		78,870		
Net Cash Provided by (Used in) Financing Activities	(23,526)	78,870		
Effect of exchange rate changes on cash	158,248	113,917		
NET INCREASE IN CASH	3,041,442	113,414		
CASH AT BEGINNING OF PERIOD	14,144,796	4,456,674		
CASH AT END OF PERIOD	<u>\$ 17,186,238</u>	\$ 4,570,088		
SUPPLEMENTAL DISCLOSURES OF				
CASH FLOW INFORMATION				
CASH PAID FOR:				
Interest	\$ -	\$ -		
Income taxes	\$ -	\$ (138,008)		

These financial statements should be read in conjunction with forms 10-Q and 10-K and accompanying footnotes.