UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 9, 2015

PROFIRE ENERGY, INC.

(Exact name of registrant as specified in its charter)

<u>Nevada</u>

(State or other jurisdiction of incorporation)

<u>001-36378</u> Commission File Number) <u>20-0019425</u> (IRS Employer Identification No.)

<u>321 South 1250 West, Suite 1, Lindon, Utah</u> (Address of principal executive offices)

> <u>84042</u> (Zip code)

(Registrant's telephone number, including area code)

<u>N/A</u>

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition

On November 9, 2015 Profire Energy, Inc. (the "Company") issued a press release reporting financial results for quarter ended September 30, 2015. A copy of the press release is attached to this Current Report as exhibit 99.1 and is incorporated herein solely for the purposes of this Item 2.02 disclosure.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits

Exhibit Number Description 99.1

Press Release Announcing Financial Results

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PROFIRE ENERGY, INC.

Date: November 9, 2015

By: <u>/s/ Brenton W. Hatch</u> Brenton W. Hatch Chief Executive Officer

EXHIBIT INDEX

Exhibit No. 99.1

Description

Press Release Announcing Financial Results



Profire Energy Reports Financial Results for Fiscal Second Quarter 2016

Company Generates 18% Quarterly Revenue Growth, \$0.01 EPS, and \$1.8 million Increase in Cash. Maintains Fiscal 2016 Guidance.

LINDON, Utah, November 9, 2015 - Profire Energy, Inc. (NASDAQ: PFIE), a technology company which creates, installs and services burner and chemical management solutions in the oil and gas industry, today reported financial results for its fiscal second quarter of 2016 ended September 30, 2015. A conference call will be held on Monday, November 9, 2015 at 5:00 p.m. EST to discuss the results.

Fiscal Q2 2016 Highlights

- Total revenues up 18% from Q1 FY2016
- Net income of \$778,907, or \$0.01 per diluted share
- · Cash at period-end totaled \$19.0 million
- · Net cash provided from operating activities during the six-month period totaled \$5.1 million
- · Appointed Ryan Oviatt as new CFO
- · Announced next-generation burner management system, the PF3100
- Completed significant cost reductions during the period; Operating Expenses reduced to \$3.4 million for the quarter, a reduction of over \$500,000 from Q1 FY2016

Fiscal Q2 2016 Financial Results

Total Revenues for the quarter of \$8.1 million reflected a decrease of 48%, compared to the comparable period last year. This decrease was principally attributable to the reduced purchasing from companies in the oil and gas industry stemming from budget constraints derived from a drastic decline in the underlying commodity prices year over year. We believe that a continued emphasis on proper resource-allocation and strategic product-development will help yield long-term revenue growth that is increasingly robust and commodity price-impervious. Such will entail investing in geographies and initiatives (e.g. marketing, training, and sales) that we believe will produce the highest level of total revenues and return on investment in the long-run.

Gross Profit percentage during the three months ended September 30, 2015 decreased from 54% to 50% compared to the prior-year's period ended September 30, 2014.

Total Operating Expenses during the three months ended September 30, 2015 decreased \$1.9 million, or 37%, compared to the equivalent period ended September 30, 2014. As a percentage of Total Revenues, Total Operating Expenses during the three months ended September 30, 2015 increased from 34% to 41%, compared to the comparable period ended September 30, 2014. We believe we have made significant improvements to the Company's cost structure over the last few periods and are well-positioned to weather the current industry challenges.

Net Income for the quarter was \$778,907 or \$0.01 per diluted share, compared to net income of \$2.1 million or \$0.04 per diluted share in the same prior-year period.

Cash and Cash Equivalents totaled \$19.0 million at September 30, 2015, as compared to \$14.1 million at March 31, 2015. The Company continues to operate debt-free.

Fiscal First Half 2015 Financial Results

Total revenues in the fiscal first half of 2016 decreased 48% to \$15.0 million, from \$28.9 million in the first half of 2015.

Gross Profit decreased to \$7.3 million or 49% of Total Revenues, compared to \$16.0 million or 55% of total revenues in the first half of 2015.

Total Operating Expenses decreased to \$7.2 million or 48% of Total Revenues, from \$9.4 million or 32% of Total Revenues in the first half of 2015.

Net Income was a \$320,095 or \$0.01 per diluted share, from Net Income of \$4.3 million or \$0.08 per diluted share in the first half of 2015.

Management Commentary

"We are quite pleased with the progress the Company has made in the last quarter, specifically becoming profitable again," said Brenton Hatch, President and CEO of Profire Energy. "However, as we have stated several times, we still anticipate a relatively difficult year for overall revenues and profitability, but I think this quarter shows that we are on the right track. We are fortunate to have such a strong balance sheet which should allow us to take advantage of opportunities in the market as they arise, while improving upon our strategic positioning in the future."

"We are in the midst of difficult and challenging times for the oil and gas industry; however Profire has a strong balance sheet, highquality products and great people which will help us succeed in these circumstances," said Ryan Oviatt, CFO of Profire Energy. "Not only have we demonstrated a return to profitability this quarter, but we have generated significant operating cash flow despite the current industry environment. It is great to be a part of the Profire team."

Fiscal 2016 Guidance

The Company maintains its fiscal 2016 guidance. For fiscal 2016, total revenues are expected between \$25.0-30.0 million with net income of \$(1.0)-2.0 million. Though the Company expects a slightly stronger performance in the second half of Fiscal 2016, volatile oil & gas prices could change thisoutlook.

Profire management will host a conference call later today to discuss these financial results. Please call the conference telephone number at least five minutes prior to the start time. An operator will register your name and organization.

Date: Monday, November 9, 2015 Time: 5:00 p.m. EST (3:00 p.m. MST) Toll-free dial-in number: 1-855-327-6837 International dial-in number: 1-631-891-4304

The conference call will be webcast live and available for replay via this link: http://public.viavid.com/index.php?id=117080. Please call the conference telephone number five minutes prior to the start time. An operator will register your name and organization. If you have any difficulty connecting to the conference call, please contact Tanner Lamb at 1-801-796-5127.

A replay of the call will be available after 8:00 p.m. EDT on the same day through November 16, 2015.

Toll-free replay number: 1-877-870-5176 International replay number: 1-858-384-5517 Replay ID: 117080

About Profire Energy, Inc.

Profire Energy assists energy production companies in the safe and efficient production and transportation of oil and natural gas. As energy companies seek greater safety for their employees, compliance with more stringent regulatory standards, and enhanced margins with their energy production processes, Profire Energy's burner management systems are increasingly becoming part of their solution. Profire Energy has offices in Lindon, Utah; Houston, Texas; Victoria, Texas; Oklahoma City, Oklahoma; Tioga, Pennsylvania; Greeley, Colorado; and Edmonton, Alberta, Canada. For additional information, visit www.profireenergy.com.

<u>Cautionary Note Regarding Forward-Looking Statements.</u> Statements made in this release that are not historical are forward-looking statements. This release contains forward-looking statements, including, but not limited to,; the Company's long-term outlook and market opportunity of the Company; the Company being well positioned to manage through the industry difficulties; the Company's belief that a continued emphasis on proper resource-allocation and strategic product-development will help yield long-term revenue growth that is increasingly robust and commodity price-impervious; the Company's intention to make investments that will create highest revenue generation and return on investment; and the Company cost reductions and process improvements creating operational leverage in future periods. Forward-looking statements are not guarantees of future results or performance and involve risks, assumptions and uncertainties that could cause actual events or results to differ materially from the events or results described in, or anticipated by, the forward-looking statements. Factors that could materially affect such forward-looking statements include certain economic, business, public market and regulatory risks and factors identified in the company's periodic reports filed with the Securities Exchange Commission. All forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. All forward-looking statements are made only as of the date of this release and the Company assumes no obligation to update forward-looking statements to reflect subsequent events or circumstances, except as required by law. Readers should not place undue reliance on these forward-looking statements.

Contact:

Profire Energy, Inc. Tanner Lamb, Finance & Investor Relations (801)796-5127

Profire Energy, Inc. Nathan McBride, VP Strategy (801) 796-5127

PART I. FINANCIAL INFORMATION Item 1 Financial Information

PROFIRE ENERGY, INC. AND SUBSIDIARIES

Consolidated Balance Sheets

ASSETS

	September 30, 2015	March 31, 2015
CURRENT ASSETS		
Cash and cash equivalents	\$ 18,954,290	\$ 14,144,796
Accounts receivable, net	6,706,532	9,462,378
Inventories	9,954,358	11,766,535
Income tax receivable	59,886	-
Prepaid expenses & other current assets	395,385	112,741
Total Current Assets	36,070,451	35,486,450
LONG-TERM ASSETS		
Deferred tax asset	575,189	501,921
PROPERTY AND EQUIPMENT, net	8,697,175	9,275,965
OTHER ASSETS		
Goodwill	997,701	997,701
Intangible assets, net of accumulated amortization	525,527	594,019
Total Other Assets	1,523,228	1,591,720
TOTAL ASSETS	\$ 46,866,043	\$ 46,856,056
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable	\$ 909,115	\$ 1,040,530
Accrued liabilities	819,775	332,229
Income taxes payable	148,426	347,486
Total Current Liabilities	1,877,316	1,720,245
LONG-TERM LIABILITIES		
Deferred income tax liability	629,232	631,353
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TOTAL LIABILITIES	2,506,548	2,351,598
STOCKHOLDERS' EQUITY		
Preferred shares: \$0.001 par value, 10,000,000 shares authorized: no shares issued and outstanding Common shares: \$0.001 par value, 100,000,000 shares authorized: 53,255,275 53,199,136 shares	-	-
issued and outstanding, respectively	53,255	53,199
Additional paid-in capital	25,811,085	25,525,050
Accumulated other comprehensive income (loss)	(2,640,128)	(1,888,981)
Retained earnings	21,135,283	20,815,188
Total Stockholders' Equity	44,359,495	44,504,457
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 46,866,043	\$ 46,856,056

These financial statements should be read in conjunction with forms 10-Q and 10-K and accompanying footnotes.

PROFIRE ENERGY, INC. AND SUBSIDIARIES Consolidated Statements of Operations and Other Comprehensive Income (Loss)

	For the Three Months Ended September 30,				For the Six Months Ended September 30,			
		2015	2014		2015		2014	
REVENUES								
Sales of goods, net	\$	7,291,846	\$ 14,628,718		13,503,816	\$	26,945,230	
Sales of services, net		805,448	1,092,214	_	1,470,721	_	1,920,536	
Total Revenues		8,097,294	15,720,932		14,974,537		28,865,766	
COST OF SALES								
Cost of goods sold-product		3,445,188	6,469,992		6,413,106		11,537,619	
Cost of goods sold-services		623,992	701,497	_	1,219,530		1,341,604	
Total Cost of Goods Sold		4,069,180	7,171,489	_	7,632,636	_	12,879,223	
GROSS PROFIT	_	4,028,114	8,549,443	_	7,341,901		15,986,543	
OPERATING EXPENSES								
General and administrative expenses		1,660,092	2,866,401		3,638,576		5,275,470	
Research and development		295,146	538,793		599,635		810,020	
Payroll expenses		1,259,770	1,767,730		2,722,425		3,033,429	
Depreciation and amortization expense		137,999	122,928		245,454	_	247,643	
Total Operating Expenses	_	3,353,007	5,295,852	_	7,206,090		9,366,562	
INCOME FROM OPERATIONS	_	675,107	3,253,591	_	135,811		6,619,981	
OTHER INCOME (EXPENSE)								
Gain on disposal of fixed assets		754	-		19,391		-	
Other (expense) income		352,310	(257)	243,320		2,864	
Interest income		5,517	7,543	·	26,640		7,780	
Total Other Income (Expense)		358,581	7,286		289,351		10,644	
NET INCOME BEFORE INCOME TAXES		1,033,688	3,260,877		425,162		6,630,625	
INCOME TAX EXPENSE		254,781	1,182,676	_	105,067		2,331,718	
NET INCOME	\$	778,907	\$ 2,078,201	\$	320,095	\$	4,298,907	
FOREIGN CURRENCY TRANSLATION GAIN (LOSS)	\$	(1,084,519)	<u>\$ (455,114</u>) <u>\$</u>	(751,147)	\$	(158,678)	
TOTAL COMPREHENSIVE INCOME (LOSS)	\$	(305,612)	\$ 1,623,087	\$	(431,052)	\$	4,140,229	
BASIC EARNINGS PER SHARE	\$	0.01	\$ 0.04	\$	0.01	\$	0.09	
	_	0.01	¢ 0.04	_	0.01	•	0.00	
FULLY DILUTED EARNINGS PER SHARE	\$	0.01	\$ 0.04	\$	0.01	\$	0.08	
BASIC WEIGHTED AVERAGE NUMBER OF SHARES								
OUTSTANDING	_	53,236,979	52,482,823	_	53,230,892	_	50,222,367	
FULLY DILUTED WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING	_	53,344,291	53,126,287	_	53,338,204	_	50,865,831	

These financial statements should be read in conjunction with forms 10-Q and 10-K and accompanying footnotes.

PROFIRE ENERGY, INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

	For the Six Months Ended September 30,			
		2015		2014
OPERATING ACTIVITIES	¢	220.005	¢	4 200 007
Net Income Adjustments to reconcile net income to net cash provided by operating activities:	\$	320,095	\$	4,298,907
Depreciation and amortization expense		476,548		247,643
Gain on disposal of fixed assets		(19,391)		247,045
Common stock issued for services		(19,391)		168,004
Bad debt expense		- 86,494		108,004
Stock options issued for services		325,334		712,820
Unrealized foreign exchange gain				(128,429)
Changes in operating assets and liabilities:				(120,42))
Changes in accounts receivable		2,567,419		(5,961,481)
Changes in income tax receivable		(59,886)		-
Changes in inventories		1,600,797		(1,634,627)
Changes in prepaid expenses		(262,547)		(200,631)
Changes in deferred tax asset		(73,268)		79,208
Changes in accounts payable and accrued liabilities		373,484		2,329,740
Changes in income taxes payable		(193,908)		1,448,850
		(1)0,000)		1,110,000
Net Cash Provided by Operating Activities		5,141,171		1,360,004
Net Cush Hornada og Operaning Hearnies		2,111,171	_	1,500,001
INVESTING ACTIVITIES				
Proceeds from disposal of equipment		119,935		_
Purchase of fixed assets		(28,572)		(3,720,259)
		(10,0/12)		(0,720,20)
Net Cash Provided by (Used in) Investing Activities		91,363		(3,720,259)
FINANCING ACTIVITIES				
Proceeds from stock issued for cash		-		18,000,000
Stock offering costs		-		(1,529,057)
Value of equity awards surrendered by employees for tax liability		(39,243)		-
Stock issued in exercise of stock options		-		134,711
			_	- ,-
Net Cash Provided by (Used in) Financing Activities		(39,243)		16,605,654
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Effect of exchange rate changes on cash		(383,797)		(30,249)
		()		()
NET INCREASE IN CASH		4,809,494		14,215,150
CASH AT BEGINNING OF PERIOD	1	14,144,796		4,456,674
			_	
CASH AT END OF PERIOD	\$ 1	18,954,290	\$	18,671,824
		.,,_,.,	*	.,,
SUPPLEMENTAL DISCLOSURES OF				
CASH FLOW INFORMATION				
CASH PAID FOR:				
Income taxes	\$	292,082	\$	-
	ψ	272,002	ψ	_

These financial statements should be read in conjunction with forms 10-Q and 10-K and accompanying footnotes.